

CUSTOMER SPECIFIC APPLICATION WORKSHEET

<i>Sales Representative</i>	<i>Date</i>
<i>Customer/Reference</i>	

1. Type of Application

- New application Replacement Modification to existing application

For existing applications specify supplier and model.

2. Primary purpose of the system

What is the main purpose of the system/upgrade? (Gathering data for accounting, improve batch consistency, speed-up or automate a process, gather statistics ...)

What is the customer looking to improve, control or monitor?

Are there specific objectives or requirements? (throughput, precision, regulatory requirements...)

3. General Layout

What type of equipment will be used? (scales, printers, data entry stations, readers/scanners, remotes ...)

Where are components located? (distances between components, components located outdoors, components located in hazardous/classified locations...)

4. Scope of supply

Who is supplying what?(Avery Weigh-Tronix, customer, others)

What components are already installed?

For programmable devices, who is responsible for programming? (Avery Weigh-Tronix, customer, others)

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5. Data storage requirements

What type of data will be used by the system? (vehicles table, customers table, suppliers table, products table, formulas table...)

For each table, what data must be included and what is the expected number of entries?

(ID or code, description, tare weight ...)

Where is the data stored? (indicator, computer, network ...)

6. Weighing/Processing sequence

What actions are performed to weigh or process an item or a vehicle?

Who is doing what? (data entered by operator or truck driver, valve opened by an operator...)

Are there specific data validation or restrictions? (minimum weight, maximum weight...)

What data is gathered for each item or vehicle processed?

7. Printing requirements

What needs to be printed when an item or a vehicle has been processed? (tickets, labels, batch reports...)

What data needs to be printed?

Are there special requirements? (barcodes, pre-printed forms, multiple copies, remote printers ...)

8. Reporting requirements

What types of reports are expected? (material usage, tare report, transaction report ...)

How is the data to be sorted and/or accumulated? (by product, by destination, by vehicle...)

What information is to be included in each report?

Are there reports with specific formats or layout? (required by government, requested by customers...)

9. Communication requirements

Is data sent to or received from other devices? (computer, PLC ...)

What is the information to be transmitted? (weight data, transaction data ...)

What is the communication protocol to be used?(FTP, Modbus, DeviceNet ...)

When is the data transmitted? (Continuous, after an item has been processed, once a day ...)